



**BARIATRIC RANGE NOW AVAILABLE** 



FOR RENT



# INTRODUCTION



Independence Mobility are an independent mobility and healthcare company specialising in 24 hour posture management.

Our Seating Matters range of chairs are leading the way in specialist seating and we offer a range of riser recliner chairs including bariatric models within our rental portfolio.

Every time we carry out an assessment we can see the impact seating has on people's lives. Too many people continue to endure pain because of poor posture, or suffer a reduced quality of life because of avoidable pressure ulcers.

Support from the correct chair can improve a person's psychological, physiological and activity related function.

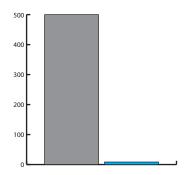
Our Rent-a-Chair scheme enables more people to take advantage of the many benefits of custom made chairs with low manageable payments.

### Lets keep it simple

Renting a Chair from Independence Mobility is simple. Once you have decided on the correct chair there are three easy steps.

- 1 Select your rental package
- 2 Schedule a delivery date
- 03 Sign the terms and conditions

# FACTS AND FIGURES



7000 6000 5000 4000 3000 1000 -

£500

The average cost of a hospital stay for 1 day.

£8.42

The average cost to rent a chair from Independence Mobility for 1 day £7750

The cost of treating a pressure ulcer for 1 month in the UK.

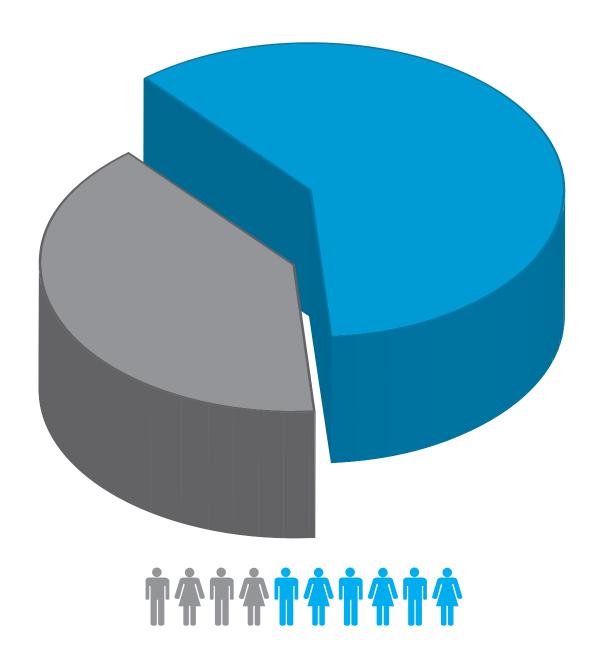
£210

The average cost to rent a chair from Independence Mobility for 1 month (plus delivery and collection)

Renting a chair speeds up hospital discharge and in turn saves over £490 per day.

Renting a chair greatly reduces the risk of a client developing a pressure ulcer, as well as saving vast amounts of money.





Mortality rates are as high as 60% in the elderly with a pressure ulcer within one year of discharge from hospital. In sitting, a person has a much-improved quality of life. Sitting upright improves a persons' psychological state, their ability

to interact with others and to do functional tasks. It also facilitates improved physiological functions such as respiration, digestion and elimination when compared to lying in bed. Each of these improvements are known to help in the reduction of pressure ulcers.

# OUR CHAIR RANGE

#### Monaco

The Monaco offers a great deal of support thanks to a variable seat angle and manual back recline. The variable angle seat helps to prevent the user from sliding from the chair and the back recline and optional laterals assist with positioning and support. The Monaco is enhanced by a fibre filled waterfall back which assists with correct positioning of the user. The angle of the seat can easily be adjusted by the carer to prevent sliding. The Monaco has a sliding footplate as standard and the option of an elevating leg rest can support the legs and aid positioning and comfort. The elevating feature also greatly assists those with Odema, as their ankles will be raised higher in relation to their heart.

### **Atlanta**

The Atlanta is designed for the comfort of those who sit for long periods and for those at risk of injury from agitation or by falling out of chairs. The Atlanta comes with manual reclining back with an integrated tilt in space mechanism and elevating leg rest. The Atlanta successfully seats users who have progressive neurological problems and those who are difficult to seat due to involuntary movements and agitation. The elevating leg rest is especially useful as it gives padded protection to the client's legs. The elevating feature also greatly assists those with Odema, as their ankles will be raised higher in relation to their heart.

#### Sorrento

The Sorrento is used in rehabilitation and also for clients with progressive conditions. Its adjustability allows greater comfort for the user and accommodation of their changing needs. The angle of the back can be adjusted to the patients liking and the elevating leg rest can be raised and lowered, increasing patient comfort. The tilt in space allows a person's weight to be spread throughout the body and reduces pressure on a given point. The removable arms allow width adjustment and also facilitate side transfers. The arm height, seat depth and width and foot board height and angle are all fully adjustable. Optional lateral supports assist in stroke therapy or with spinal deformities.









#### **Phoenix**

The Phoenix is used in rehabilitation and also for clients with progressive conditions. For those who require support in the upper body or have a challenging head position, the Phoenix can accommodate a wide range of needs. The angle of the back can be adjusted to the patients liking and the elevating leg rest can be raised and lowered, increasing patient comfort. The tilt in space allows a patient's weight to be spread throughout the body and reduces pressure on a given point. In addition, the Phoenix head support accommodates those with kyphotic postures, hyperextension, or those who require upper body and head support. The arm height, seat depth and width and foot board height and angle are all fully adjustable. The removable arms allow side transfers and provide more space for adding and removing slings for a patient lift.



All chairs come with optional head supports and accessories. The chairs are fully hoist accessible.

High pressure relief cushions are optional on all chairs.

Available in adult and children's sizes.

The back cushion can be ordered as a flat back or waterfall back.

### Riser Recliner Chairs

We offer a rental service on single and dual motor riser recliner chairs, in standard and bariatric sizes.

The riser function can help a person sit down and stand up from their chair. The recline action can make an individual more comfortable.

We also offer rental chairs with tilt in space which assists in relieving pressure by spreading a person's weight evenly through their seat and back. Our riser recliners come in various sizes, in material or wipeable fabric and have options of integral pressure relief.



### **Bariatric Chairs**

All of our bariatric chairs are manufactured using robust components and frames. Design capabilities include seat widths ranging from 22'' - 34'' and weight capacity of up to 50 stone

Chairs can be rented in fabric or vinyl depending on preference. The Seating Matters Sorrento and Phoenix chair can be ordered as a bariatric model to accommodate users up to 45 stone.

# WHY RENT-A-CHAIR™?

### Manage your budget

Renting allows you to easily manage your cash flow so there are no large payments from your budget. We offer rental packages which allow you to choose from different payment plans to suit your budget. If you take out a rental for more than one piece of equipment you can bundle all payments and terms into one agreement.

### Get a total solution

When agreeing to rent a chair with Independence Mobility you are benefiting from a full package which includes:

- A FREE seating assessment
- Service back up
- Over the phone support from our assessment team and engineers
- Re-assessment during the rental period should the chair be re-issued to another person
- Free on-site training on delivery

### Service back up

When you rent as opposed to own the chair/s you can enjoy peace of mind. If a problem occurs with your chair/s you don't have to worry about repair costs as a full service back up is provided under the terms of the contract. We look after all repairs free of charge during the rental period. In the event of your chair/s experiencing a problem we will replace this or issue a loan chair to you whilst your chair is being repaired.



### Flexible Rental Terms

There are various rental packages available from short term packages ideal for discharge and palliative care and longer term packages.

### Changing client needs

It is hard to anticipate changing future needs of your clients. Renting a chair allows you to have the chair for a short period allowing you to upgrade or change to a higher spec chair to better suit your clients future needs. This is a great benefit for clients with degenerative conditions or rehab patients.



**BUY** 



# RENTAL PACKAGES



### **Seating Matters Chairs**

(Monaco, Atlanta, Sorrento, Phoenix) Manual

Rental Package	Price	Details	
Min 1 Month	£49 per wk/£7 per day	£100 delivery, set up, cleaning & collection	
Min 6 Months	£45 per wk/£6.43 per day	£50 delivery, set up, cleaning & collection	
Min 1 Year	£40 per wk/£5.71 per day	FREE delivery, set up, cleaning & collection	

### **Riser Recliner Chairs**

Rental Package	Price	Details		
Min 1 Month	£49 per wk/£7 per day	£100 delivery, set up, cleaning & collection		
Min 6 Months	£45 per wk/£6.43 per day	£50 delivery, set up, cleaning & collection		
Min 1 Year	£40 per wk/£5.71 per day	FREE delivery, set up, cleaning & collection		

## **Bariatric Riser Recliners/Seating Matters Bariatric Chairs**

Rental Package	Price	Details	
Min 1 Month	£140 per wk/£20 per day	£100 delivery, set up, cleaning & collection	
Min 6 Months	£130 per wk/£18.57 per day	£50 delivery, set up, cleaning & collection	
Min 1 Year	£120 per wk/£17.14 per day	FREE delivery, set up, cleaning & collection	



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